



Date:- 13<sup>th</sup> February, 2024

To,  
The General Manager,  
Department of Corporate Services,  
BSE Limited, Listing Department  
Phiroze Jeejeeboy Tower,  
Dalal Street, Fort Mumbai-400 001

Scrip Code: 543230

**Sub:- : Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Submission of Business Update/Earning Release.**

Dear Sir/Ma'am,

Pursuant to Regulation 30 of Securities Exchange Board of India (Listing Obligations and Disclosures Requirements), 2015, we hereby enclosed herewith the Business Update/Earning Release with respect to Unaudited Financial Results of the Company for the third quarter ended on 31<sup>st</sup> December, 2023 for our Investors.

The presentation is being made available on the Company's website [www.advaitinfra.com](http://www.advaitinfra.com). in accordance with Regulation 46 of the Listing Regulations.

You are requested to take the above information on your record.

Thanking you,

Your Faithfully,  
For Advait Infratech Limited

Daisy Mehta  
Company Secretary and Compliance Officer  
Mem. No. A29893  
Email Id – [cs@advaitinfra.com](mailto:cs@advaitinfra.com)  
Place : Ahmedabad

# ADVAIT INFRATECH LIMITED

## FINANCIAL HIGHLIGHTS

For the Quarter & 9 Months ended 31<sup>st</sup> Dec, 2023



ERS



Joint Box



ACS



Stringing  
Tools



OPGW  
Cable



Green  
Energy



Turnkey  
Solution

# ABOUT US

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Since its establishment in 2009, Advait Infratech has been at the forefront of delivering robust products and solutions tailored for power transmission, substation, and telecommunication infrastructure. Our operations span various verticals, including turnkey telecommunication projects, the installation of power transmission and substation equipment, liasoning, marketing, and the provision of end-to-end solutions to our esteemed customers.



We proudly engage in the manufacturing and supply of essential power transmission products such as stringing tools, OPGW (Optical Fibre Ground Wire), OFC cables, ACS (Aluminium Clad Steel Wire), ERS (Emergency Restoration System), and OPGW joint boxes. Notably, our commitment to innovation has led us to diversify into green energy, marking our entrance into the supply of electrolysers and fuel cells in 2023.

Furthermore, Advait has extended its impact into climate services, focusing on sustainability consultancy, decarbonisation consultancy, and comprehensive carbon consultancy services. This strategic expansion aligns with our overarching goal: to contribute to the long-term, comprehensive, and efficient power delivery system of the country by offering cost-efficient and environmentally friendly energy solutions.

# PRODUCT PORTFOLIO



EPC Products for OPGW  
& Telecom Installation



Optical Fibre Ground Wire  
(OPGW) Supply and  
Manufacturing



Manufacturing And Supply  
Of Stringing Tools For  
Transmission Line



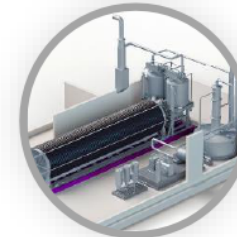
Manufacturing of  
Aluminium  
Clad Steel (ACS) Wire



Emergency Restoration  
Systems (ERS) Supply  
and Installation



Overseas Projects  
Consultancy and Supply



Green Hydrogen –  
Electrolyser  
Manufacturing  
And Fuel Cell Assembly



Carbon Neutrality, Carbon  
Consultancy and Turnkey  
Solutions

# FINANCIAL HIGHLIGHTS



## Standalone

(Rs. In Lakhs)

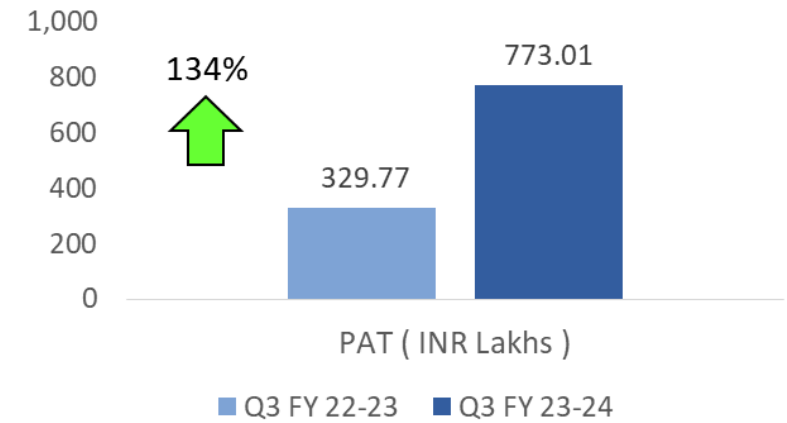
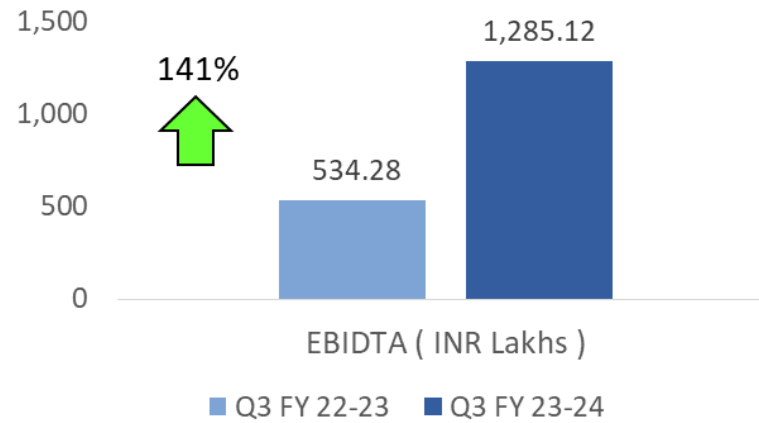
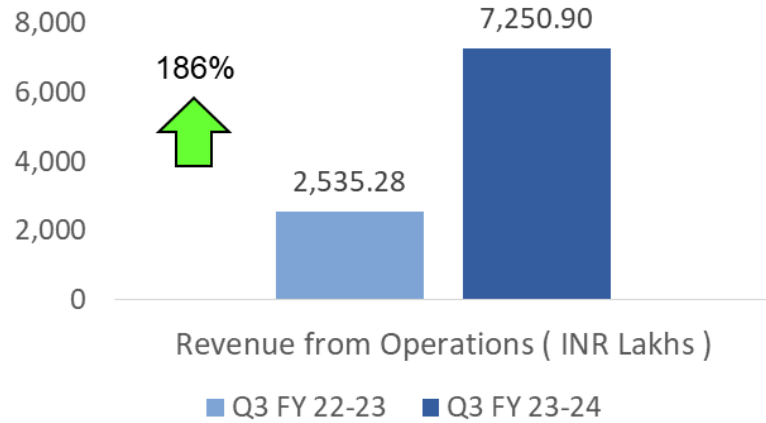
Particulars	Quarter ended			Nine months ended		Year ended
	31-Dec-23 Unaudited	30-Sep-23 Unaudited	31-Dec-22 Unaudited & Restated	31-Dec-23 Unaudited	31-Dec-22 Unaudited & Restated	31-Mar-23 Audited & Restated
Revenue from Operations	7,250.90	4,797.87	2,535.28	14,772.92	6,242.12	10,306.66
EBIDTA	1,285.12	843.59	534.28	2,489.23	1,224.55	1,888.98
<i>EBIDTA as % of Revenue</i>	<i>17.72%</i>	<i>17.58%</i>	<i>21.07%</i>	<i>16.85%</i>	<i>19.62%</i>	<i>18.33%</i>
PAT	773.01	498.45	329.77	1,471.21	744.17	1,000.09
<i>PAT as % of Revenue</i>	<i>10.66%</i>	<i>10.39%</i>	<i>13.01%</i>	<i>9.96%</i>	<i>11.92%</i>	<i>9.70%</i>
EPS - Rs. / Share	7.58	4.89	6.47	14.42	14.59	9.80

# FINANCIAL HIGHLIGHTS

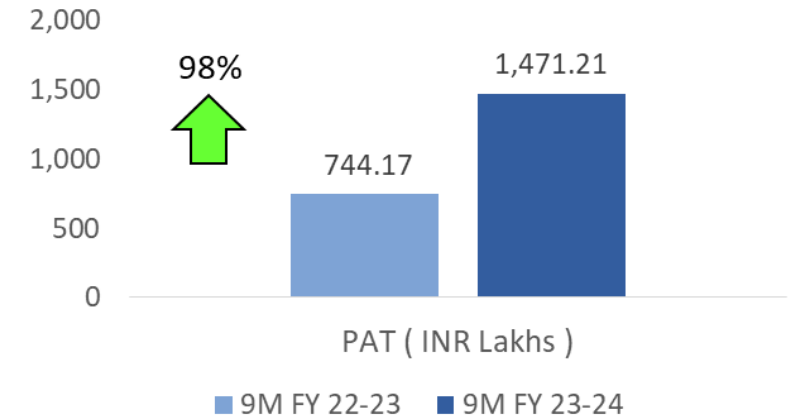
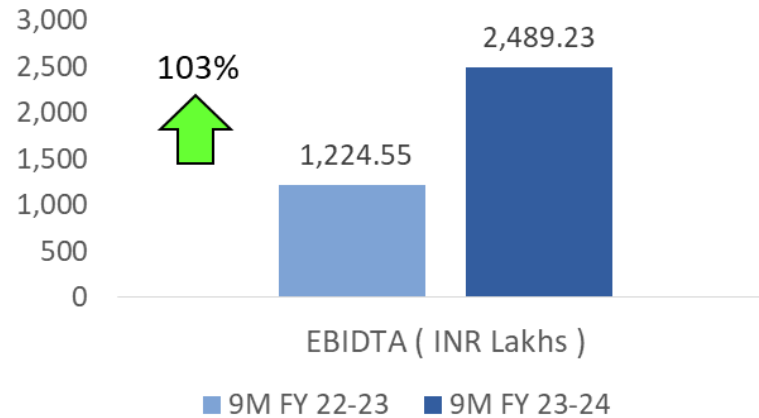
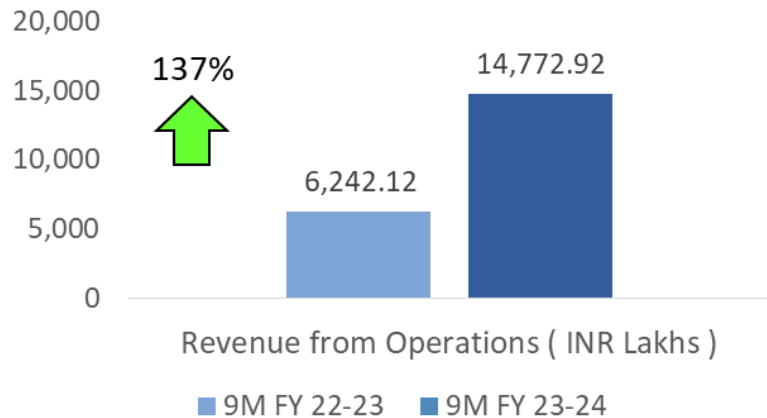
## Standalone Sales & Profitability for FY 23-24



### YoY Q3 Sales & Profitability



### YoY Nine Month Sales & Profitability



# FINANCIAL HIGHLIGHTS



## Consolidated

(Rs. In Lakhs)

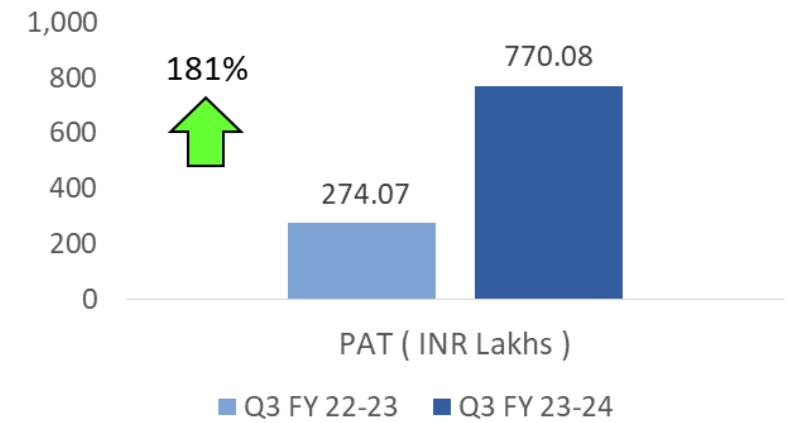
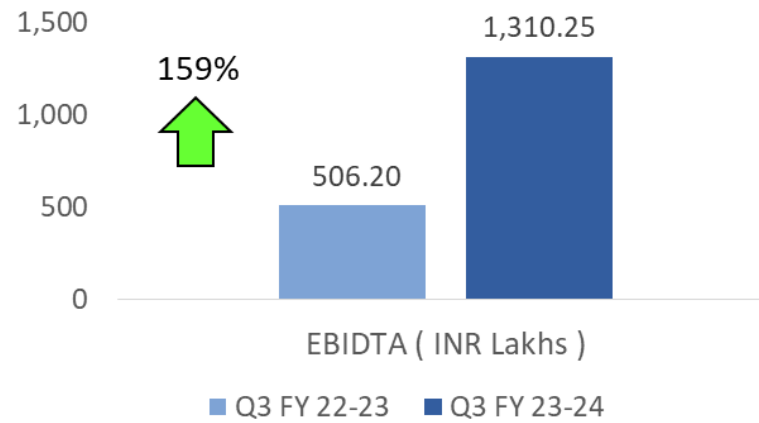
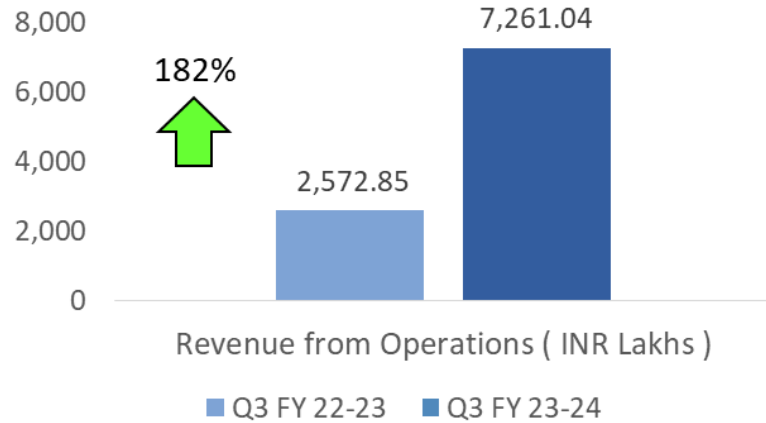
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Revenue from Operations	7,261.04	4,894.97	2,572.85	14,902.02	6,344.93	10,420.52
EBIDTA	1,310.25	921.27	506.20	2,617.64	1,170.44	1,831.76
<i>EBIDTA as % of Revenue</i>	<i>18.04%</i>	<i>18.82%</i>	<i>19.67%</i>	<i>17.57%</i>	<i>18.45%</i>	<i>17.58%</i>
PAT	770.08	549.83	274.07	1,520.45	612.53	855.76
<i>PAT as % of Revenue</i>	<i>10.61%</i>	<i>11.23%</i>	<i>10.65%</i>	<i>10.20%</i>	<i>9.65%</i>	<i>8.21%</i>
EPS - Rs. / Share	7.55	5.39	5.37	14.91	12.01	8.27

# FINANCIAL HIGHLIGHTS

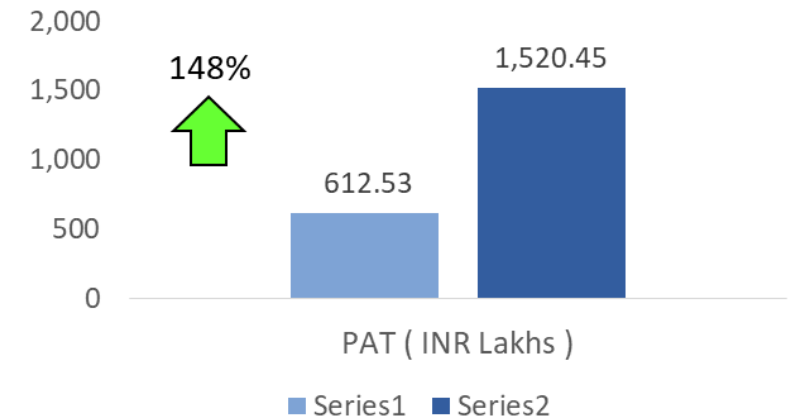
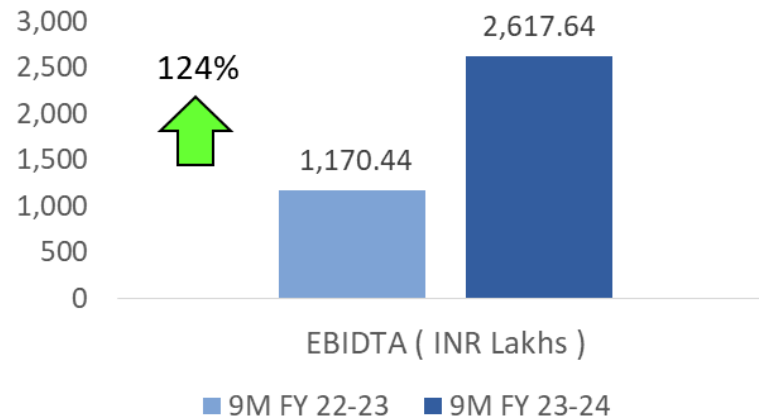
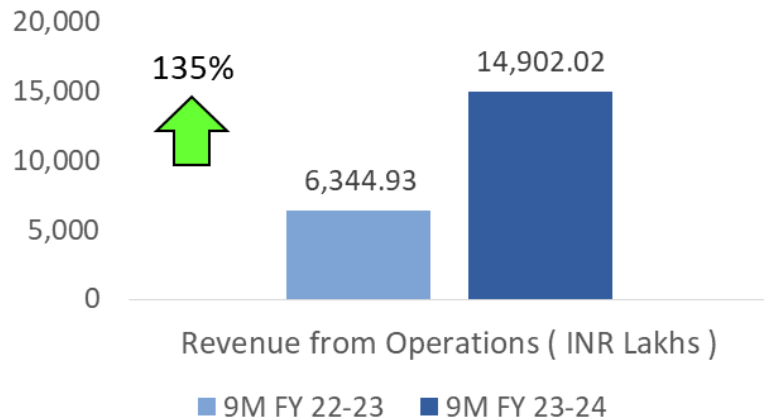
## Consolidated Sales & Profitability for FY 23-24



### YoY Q3 Sales & Profitability



### YoY Nine Month Sales & Profitability

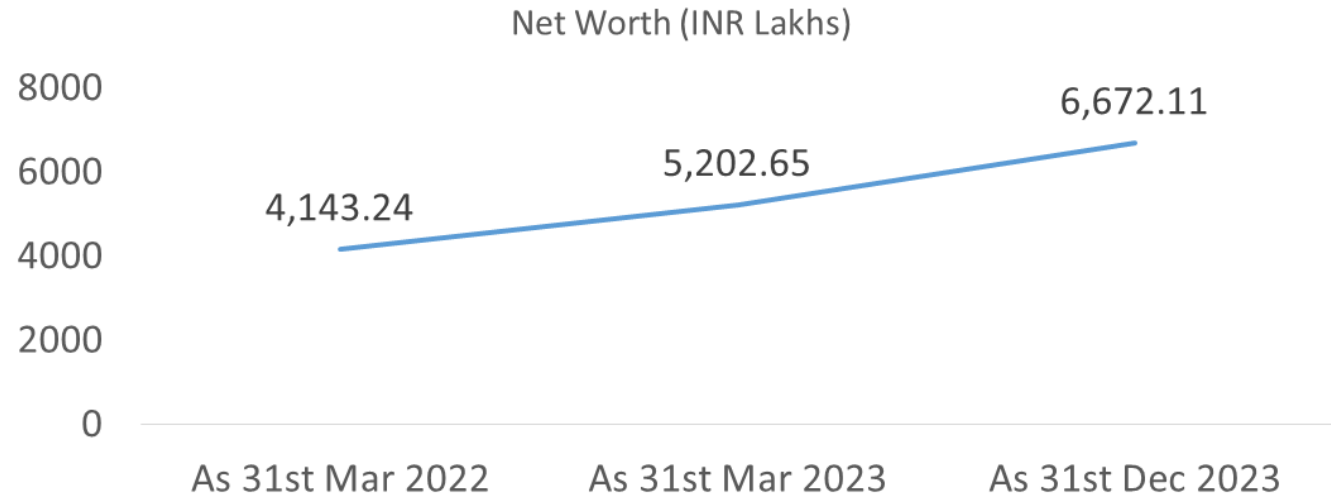




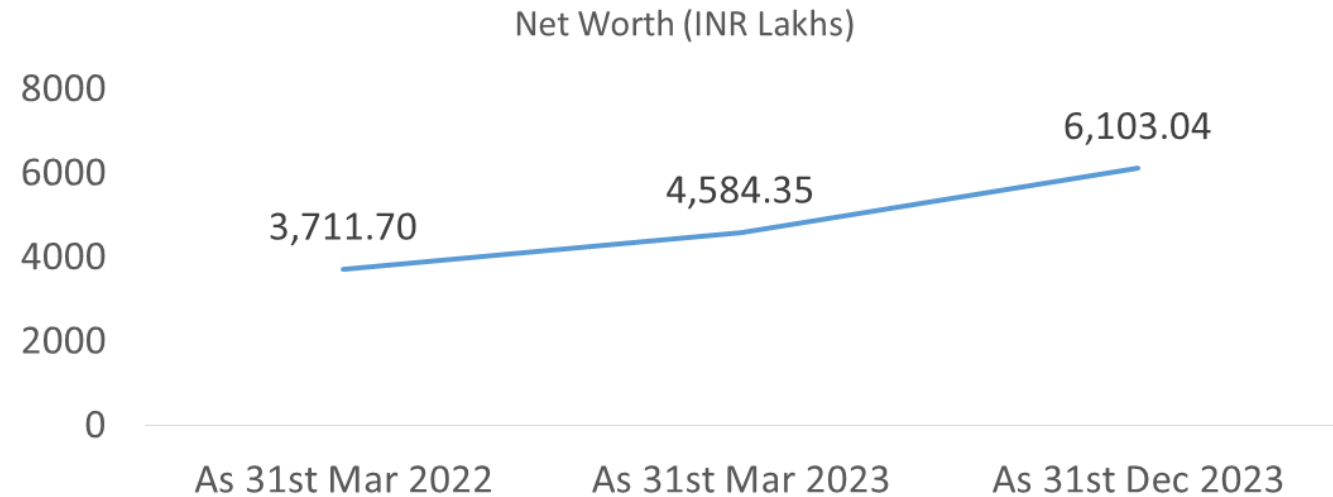
# ENHANCING VALUE TO SHAREHOLDERS



## STANDALONE PERFORMANCE



## CONSOLIDATED PERFORMANCE



## ORDERS IN HAND

			Rs. In Crores
Sr. No	Division	Amount	Amount
1.0	<i>Manufacturing</i>		<b>47.83</b>
1.1	ACS and OPGW	26.46	
1.2	ERS	17.02	
1.3	Stringing Tools	4.35	
2.0	<i>EPC Orders</i>		<b>124.53</b>
2.1	Execution	88.40	
2.2	Supply	36.12	
3.0	<i>Overseas</i>		<b>0.04</b>
4.0	<i>Green Hydrogen</i>		<b>0.43</b>
	Total		<b>172.83</b>

# CONTACT US

## 14+

Years of Experience

## 60+

Customers

## 300+

Total Projects Served



Advait Infratech – ACS Plant at Kadi, Mehsana,  
Gujarat

### Corporate Address

A-801 to 803 Sankalp Iconic,  
Opp. Vikram Nagar,  
Iskcon Temple Cross Road,  
SG Highway, Ahmedabad – 380054

### Contact No & Email

Phone: +91 922740 1530  
Email: [info@advaitinfra.com](mailto:info@advaitinfra.com)  
Web: <https://advaitinfra.com/>

### Factory Address

547, Saket Industrial Estate, Jetpura-  
Karsanpura Road, Village-Borisana,  
Kadi, Dist. Mehsana, Gujarat - 382728